

Agent Ludens: Games for Agent Dialogues

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Abstract

By treating dialogues as abstract games, we are able to develop a logic-based formalism for modeling of dialogues between intelligent and autonomous software agents. Complex dialogues, including dialogues embedded in one another, can be represented in the formalism as sequences of moves in a combination of dialogue games. We show that our formalism can represent the different types of dialogue in a standard typology, and we also provide these dialogue-types with a game-theoretic semantics.

Introduction

Autonomous intelligent software agents have become a powerful paradigm in modern computer science. In this paradigm, discrete software entities — autonomous agents — interact to achieve individual or group objectives, on the basis of possibly different sets of assumptions, beliefs, preferences and objectives. For instance, agents may negotiate the purchase of goods or services from other agents, or seek information from them, or collaborate with them to achieve some common task, such as management of a telecommunications network. Recently, argumentation theory, the formal study of argument and dialogue, has been proposed for modeling agent interactions, for example by Parsons and Jennings (Parsons & Jennings 1996), Dignum *et al.* (Dignum, Dunin-Kępicz, & Verbrugge 2000) and Reed (Reed 1998).

A dialogue may be considered as a game between the participants to the dialogue, where the players take turns to make moves consisting of legal locutions. What it means to “win” such a game will depend on the nature of the dialogue; for example, a participant in a persuasion dialogue will have won the dialogue if he or she persuades the other participants to accept the proposition at issue. In this paper we describe a framework for capturing such games as a prelude to their formal analysis. In the next section we outline a typology of dialogues due to Walton and Krabbe (Walton & Krabbe 1995). With the notion of a dialogue as a game in mind, one can define dialogue games in terms of the possible locutions and the rules governing their use. Following this, we present an abstract theory of such games, defining different types of rules, and our theory is then formalized.

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We next present an example of the use of this formalism, involving embedded dialogues concerning a potential used-car purchase. The example is followed by a game-theoretic semantics for each of the dialogues in the Walton and Krabbe typology. We conclude with a discussion of future work.

Types of Dialogues

An influential model of human dialogues is due to argumentation theorists Doug Walton and Erik Krabbe (Walton & Krabbe 1995). They set out to analyze the concept of commitment in dialogue, so as to “provide conceptual tools for the theory of argumentation” (Walton & Krabbe 1995, page ix). This led to a focus on persuasion dialogues, and their work presents formal models for such dialogues. In attempting this task, they recognized the need for a characterization of different dialogues, and so they present a broad typology for inter-personal dialogue. They make no claims for its comprehensiveness.

Their categorization identifies six primary types of dialogues and three mixed types. The categorization is based upon: firstly, what information the participants each have at the commencement of the dialogue (with regard to the topic of discussion); secondly, what goals the individual participants have; and, thirdly, what goals are shared by the participants, goals we may view as those of the dialogue itself. As defined by Walton and Krabbe, the six primary dialogue types are (re-ordered from (Walton & Krabbe 1995)):

Information-Seeking Dialogues: One participant seeks the answer to some question(s) from another participant, who is believed by the first to know the answer(s).

Inquiry Dialogues: The participants collaborate to answer some question or questions whose answers are not known to any one participant.

Persuasion Dialogues: One party seeks to persuade another party to adopt a belief or point-of-view he or she does not currently hold. These dialogues begin with one party supporting a particular statement which the other party to the dialogue does not, and the first seeks to convince the second to adopt the proposition. The second party may not share this objective.

Negotiation Dialogues: The participants bargain over the division of some scarce resource in a way acceptable to

all, with each individual party aiming to maximize his or her share. The goal of the dialogue may be in conflict with the individual goals of each of the participants.¹

Deliberation Dialogues: Participants collaborate to decide what course of action to take in some situation. Participants share a responsibility to decide the course of action, and either share a common set of intentions or a willingness to discuss rationally whether they have shared intentions.

Eristic Dialogues: Participants quarrel verbally as a substitute for physical fighting, with each aiming to win the exchange. We include Eristic dialogues here for completeness, but we do not discuss them further.

Most actual dialogues — both human and agent — involve mixtures of these dialogue types, rather than being pure instances. A purchase transaction, for example, may commence with a request from a potential buyer for information from a seller, proceed to a persuasion dialogue, where the seller seeks to persuade the potential buyer of the importance of some feature of the product, and then transition to a negotiation, where each party offers to give up something he or she desires in return for something else. The two parties may or may not be aware of the different nature of their discussions at each phase, or of the transitions between phases. Indeed, even this three-phase description may be an idealization, as sub-dialogues may be embedded (to use the terminology of (Walton & Krabbe 1995)) in each different dialogue, for example when further information is requested by either party in the midst of the negotiation phase.

Our aim in this paper is to provide a formal framework, motivated by game logic (Parikh 1985), for representing the five kinds of dialogue identified by Walton and Krabbe, as well as dialogues *about* dialogues.

Dialogue Games

Recent work in the philosophy of argumentation and in Artificial Intelligence has undertaken to develop formal models of dialogues, a discipline known as computational dialectics. Walton and Krabbe follow their typology with formal models of persuasion dialogues (Walton & Krabbe 1995) and similar models have been used in legal argumentation (Prakken & Sartor 1998), public policy decision support systems (Gordon & Karacapilidis 1997), modelling scientific discourse (McBurney & Parsons 2000), and dialogues in multi-agent systems (Amgoud, Maudet, & Parsons 2000).

A standard approach to this task is the use of dialogue-games, following the work of Hamblin (Hamblin 1970; 1971) and MacKenzie (MacKenzie 1979). This approach defines a dialogue game between two or more players in terms of rules which define the start and end point of dialogues, and the locutions that each player can utter. In abstract terms, this approach has much in common with the kind of games analysed in game theory: the players in the

game are the participants to the dialogue; their game moves are the locutions of the dialogue, which they utter in turn according to the rules of the dialogue-game; and each player seeks to win the game according to objectives specific to that player and that type of dialogue. As an example of a specific dialogue game, Amgoud and her colleagues (Amgoud, Maudet, & Parsons 2000) provide a syntax for negotiation dialogues between two agents, based upon MacKenzie's Dialogue Game DC (MacKenzie 1979). This syntax enables the presentation of offers and counter-offers (formulae in some logical language) between the agents, along with arguments which support or contest these various offers. The formalism defines precisely the protocol for when and how such arguments may be presented by a participant, and how they should be handled by another participant receiving them. The formalism can therefore be readily operationalized in a computer system for agent negotiations.

Our aim here is to identify the characteristics of a broad range of dialogue games and formalise them, in order to be able to analyse their properties for the same purposes as games are traditionally analysed in game theory: to ensure that the dialogues have appropriate properties (will terminate, ensure that the agents involved in the dialogues attain their goals, can be completed in reasonable time, and so on). Although dialogue games have been studied quite widely, nobody other than the authors, to our knowledge, has attempted to analyse anything other than persuasion dialogues (Prakken 2000; Walton & Krabbe 1995) at this kind of "mechanism design" level.

We start by abstracting from the rules for any one game — an abstraction we might refer to as the meta-theory of dialogue games — to identify several types of dialogue game rules, as follows. We assume that the issues of discussion between the agents can be represented in some logical language, whose well-formed formulae are denoted by the lower-case Roman letters, *p*, *q*, *r*, etc.

Commencement Rules: Rules which define the circumstances under which the dialogue commences.

Locutions: Rules which indicate what utterances are permitted. Typically, legal locutions permit participants to assert propositions, permit others to question or contest prior assertions, and permit those asserting propositions which are subsequently questioned or contested to justify their assertions. Justifications may involve the presentation of a proof of the proposition or an argument for it, and such presentations may also be legal utterances. In multi-agent system applications of dialogue games (e.g. (Amgoud, Maudet, & Parsons 2000; Amgoud, Parsons, & Maudet 2000)), it is common to impose rationality conditions on utterances, for example allowing agents to assert statements only when they themselves have a prior argument or proof from their own knowledge base. The dialogue game rules may also permit participants to utter propositions to which they assign differing degrees of commitment, for example: one may merely *propose* a proposition, a speech act which entails less commitment than would an *assertion* of the same

¹Note that this definition of Negotiation is that of Walton and Krabbe. Arguably negotiation dialogues may involve other issues besides the division of scarce resources.

proposition.²

Combination Rules: Rules which define the dialogical contexts under which particular locutions are permitted or not, or obligatory or not. For instance, it may not be permitted for a participant to assert a proposition p and subsequently the proposition $\neg p$ in the same dialogue, without in the interim having retracted the former assertion. Similarly, assertion of a proposition by a participant may oblige that participant to defend it in defined ways following contestation by other participants.

Commitments: Rules which define the circumstances under which participants express commitment to a proposition. Typically, assertion of a claim p in the debate is defined as indicating to the other participants some level of commitment to, or support for, the claim. In a negotiation dialogue, for example, assertion of an offer may express a willingness to undertake a transaction on the terms contained in the offer. However, depending on the rules of the game, commitment may express merely that the speaker has an argument for p , and this is not necessarily the same as belief in p , nor does it necessarily imply any intention to act.

Termination Rules: Rules which define the circumstances under which the dialogue ends.

As mentioned above, Walton and Krabbe (Walton & Krabbe 1995) and Henri Prakken (Prakken 2000) have presented formal models for persuasion dialogues. No comprehensive formal models yet exist for the other dialogues in the typology of the previous sub-section, although Joris Hulstijn has presented a dynamic logic formalism for some inquiry and negotiation dialogues (Hulstijn 2000). Although the task of formalizing these different dialogue types is incomplete, it should be possible to define a formal dialogue-game model for any rule-governed dialogue. In the next section, we present an abstract formalism for any dialogue game, based on the elements listed above.³

Given such formal models of each dialogue type, how do we then represent conversations which consist of multiple types? The only proposal known to us is that of Chris Reed (Reed 1998), who has proposed a formalism called Dialogue Frames. Building on the Walton and Krabbe typology, a Dialogue Frame is defined as a 4-tuple, where the first element of the tuple identifies the type of dialogue; the second element, the object of the dialogue (a belief, an action-plan, a sales-contract, etc); the third element, the topic of the dialogue (understood as an element of some database related to the object); and the fourth element, the sequence of utterances made by the parties to the dialogue. Utterances are assumed taken from some dictionary agreed between the participants, along with arguments for these. Utterances can

²For example, propositions with implicitly different levels of commitment may be presented in the dialogue games of (Walton & Krabbe 1995); degrees of commitment are expressed explicitly in the system of (McBurney & Parsons 2000).

³One could also define the rules of a dialogue-game in terms of the pre-conditions and post-conditions of legal locutions, as for example in (Bench-Capon, Geldard, & Leng 2000; Brewka 2001).

also include requests to switch to a different dialogue type, and, if agreed by the participants, the new dialogue then continues until completed or until a switch to another type occurs. Hence, this formalism permits the functional embedding of different dialogue types, as occurs in real dialogues.

However, the fourth element of Reed's Dialogue Frame tuples present records of a dialogue (real or hypothetical), in terms of legal utterances. The representation does not specify the form of such utterances, nor the rules which govern their formation and issuance; the formalism, although admirably flexible, is descriptive and not generative. Thus, Dialogue Frames are analogous to tape-recordings of human conversations, rather than to the rules of syntax and dialogue used by the speakers in the conversations recorded. We seek a formalism which can represent such rules of syntax and dialogue — in our case, the formal dialogue game rules for each type of dialogue — as well as representing the nesting of one dialogue inside another. The next section presents our formalism for this representation.

Formal Dialogue Frameworks

In this Section, we present a hierarchical formalism for agent dialogues which has three levels. At the lowest level are the topics which are the subjects of dialogues. At the next level are the dialogues themselves — information-seeking, inquiry, etc — which we represent by means of formal dialogue games. At the highest level we represent control dialogues, where agents decide which dialogues to enter, if any. Our motivation for this structure is the Game Logic of Rohit Parikh (Parikh 1985), which was developed for representing and studying the formal properties of games in multi-game contexts.

We assume throughout this Section that dialogues are being undertaken by agents from a set denoted \mathcal{A} , whose individual members are denoted by lower-case Roman letters, a, b, c , etc. We further assume that the agents involved are (or represent) reasonable, consenting participants in the dialogues. One implication of this assumption is that no particular dialogue may commence without the consent of all those agents participating. This is an assumption not shared by Game Logic, which sometimes permits one player to choose the type of game to be played. We do assume, however, that the participating agents have agreed to join the control-level dialogue. Another implication of the assumption that the agents are consenting and reasonable is that no agent may be *forced* to agree to a proposition or statement.

Topic layer

Topics are matters under discussion by the participating agents, and we assume that they can be represented in a suitable logic \mathcal{L} with defined connectives. Topics are denoted by the (possibly-indexed) lower-case Roman letters p, q, r , etc. We assume that all the matters of interest to the participating agents can be represented by well-formed formulae in this logical language. Note that \mathcal{L} may be a modal language, with operators for time- or deontic-modalities, for example.

Dialogue layer

At the next level in the hierarchy we model particular types of dialogues, using the meta-theory of formal dialogue games presented earlier. We examine each of the components of this theory in turn. Firstly, we consider Commencement Rules. Because our agents are consenting participants, a dialogue of a specific type cannot commence without the agreement of all those involved. Such agreement may itself only be reached after a dialogue concerning the desirability or otherwise of conducting such a dialogue on the specified topic at that particular time. For this reason, we model the commencement rules by means of their own dialogue, the Commencement Dialogue, which we describe when presenting the Control Layer in the next subsection.

Next, Locutions are legal dialogue moves made by dialogue participants regarding the discussion topics, within a particular dialogue game. Such moves may include assertions, contestations, justifications, etc, and we denote them by lower-case Greek letters, θ , ϕ , etc. Because in most dialogue games these moves refer to particular topics, we sometimes write $\theta(p)$ for a move θ which concerns discussion topic p . For any dialogue game G , the set of legal locutions is denoted by Θ^G , or by Θ when only one game is under consideration. We assume that every dialogue game has a legal locution which proposes to the participants that they interrupt the current dialogue and return to the Control Layer. This locution can be made by any participant at any time, and is an example of a metalinguistic utterance called a *Point of Order* by Hamblin (Hamblin 1970, p. 284). We denote this locution by *PROPOSE_RETURN_CONTROL*. Any debate over whether or not to undertake this return to the Control Layer is assumed itself to be undertaken in the Control Layer, since it is a generic dialogue not part of any one dialogue type.

Combination Rules define which locutions are valid in which different dialogical circumstances. Imagine a dialogue which proceeds through successive utterances, which we may call *rounds*, numbered 1, 2, 3, ... We could think, therefore, of a dialogue as a (possibly infinite) subset of the set $\Theta \times \Theta \times \dots \times \Theta \times \dots$. However, the Combination rules specify that not all possible utterances are valid in every round of the dialogue, or that certain utterances are required at certain rounds. Suppose then, for each round k we define the set M^k to be that subset of utterances Θ which are valid under the combination rules at round k . Then the combination rules may be thought of as relations which define the valid utterances at round k on the basis of those utterances valid in previous rounds. In other words, each combination rule can be considered as a function R from $\Theta \times \Theta \times \dots \times \Theta \times \dots$ to Θ , which maps $M^1 \times M^2 \times M^3 \dots \times M^{k-1}$ to M^k . In addition, some combination rules may specify for each locution what other locutions, if any, must have preceded it, for it to be legally uttered. Those locutions which do not have any such preconditions constitute precisely the set of valid locutions at the first round of the dialogue, and so we have a particular combination relation which maps from Θ to Θ , and whose image is M^1 . For any dialogue game G , we denote the set of the combination relations by \mathcal{R}^G .

We can readily see how the representation described here captures different types of combination rules. For instance, many dialogue games (e.g. (McBurney & Parsons 2000)) require assertions, when contested, to be then justified by the agent who made the assertion. Thus, the move $assert_a(p)$ made at one round by agent a and then followed at a subsequent round by the move $contest_b(p)$ made by agent b obliges agent a to subsequently move $justify_a(p)$. Such a combination rule can be represented by a set of combination relations which map $M^1 \times M^2 \times M^3 \dots \times M^{k-2} \times \{contest_b(p)\}$ to $M^k = \{justify_a(p)\}$, when $assert_a(p) \in M^i$, for some $i = 1, 2, \dots, k - 2$. Of course, we would also need to specify that the execution of $contest_b(p)$ in round $k - 1$ was also the first such contestation subsequent to the execution of $assert_a(p)$ in round i , or that multiple utterances of contestations of the same proposition are not legal.

We may also model rules which define Commitments, this time by means of functions similar to truth-valuation functions. For each agent $a \in \mathcal{A}$ participating in the dialogue we define a 's Commitment Function CF_a as a function which maps finite subsets of the set $M^1 \times M^2 \times M^3 \dots \times M^k \times \dots$ to subsets of \mathcal{L} , by associating a set of propositions with each combination of legal dialogue moves. Those subsets of \mathcal{L} which are contained in the image of CF_a are called Commitment Stores for a . We denote the restriction of CF_a to the k -th round by CF_a^k , and the set of possible commitment stores of agent a at round k , by $PCS_a^k \subseteq \mathcal{P}(\mathcal{L})$. Thus PCS_a^k is the image of CF_a^k on $M^1 \times M^2 \times M^3 \dots \times M^k$. We denote the set of commitment functions for dialogue G by \mathcal{CF}^G .

Finally, we consider Termination Rules. These are rules which allow or require the dialogue to end upon achieving certain conditions. For example, a Persuasion Dialogue may end when all the agents involved accept the proposition at issue. We can therefore model termination rules in a similar fashion to combination rules, by means of functions T which map valid combinations of utterances to the set $\{0, 1\}$, where the symbol 1 denotes the termination of the dialogue and the symbol 0 its continuation. That is, each function T maps finite subsets of $M^1 \times M^2 \times M^3 \dots \times M^k \times \dots$ to $\{0, 1\}$. For any dialogue game G , we denote the set of termination relations by \mathcal{T}^G .

A dialogue may also terminate when all the participants agree to so terminate it. This may occur even though the dialogue may not yet have ended, for instance, when a persuasion dialogue does not result in all the participants accepting the proposition at issue. As with the Commencement Dialogue, we can model this with a specific type of control-level dialogue, which we term the Termination Dialogue. This is discussed at the Control Layer in the next subsection.

Given a set of participating agents \mathcal{A} , we then define a formal dialogue G as a 4-tuple $(\Theta^G, \mathcal{R}^G, \mathcal{T}^G, \mathcal{CF}^G)$, where Θ^G is the set of legal locutions, \mathcal{R}^G the set of combination relations, \mathcal{T}^G the set of termination relations, and \mathcal{CF}^G the set of commitment functions. We omit the superscript G if this causes no confusion.

Control layer

The control layer seeks to represent the selection of specific dialogue types and transition between these types. In Parikh's Game Logic (Parikh 1985), this selection is undertaken by one or other of the participants deciding autonomously, and this is represented by the game sort. Because our application domain involves consenting agents, the selection of dialogue-type may itself be the subject of debate and possibly even negotiation between the agents concerned. Our formalism therefore needs to represent such dialogue. As suggested in the description of the Dialogue Layer, we do this by defining certain control dialogues, namely the Commencement Dialogue and The Termination Dialogue. These can be modelled by formal dialogue games using the same structure as for the dialogues presented in the previous subsection.

The Control Layer is defined in terms of the following components. We first define a finite set of dialogue-types, called *Atomic Dialogue-Types*, which include the five dialogues of the Walton and Krabbe typology. Atomic Dialogue-types are denoted by the (possibly indexed) upper case Roman letters G, H, J, K , etc. To denote a dialogue conducted according to dialogue-type G and concerning a specific proposition p , we write $G(p)$. When no confusion would be caused we omit the argument and write simply G . We denote the set of atomic dialogue-types by Π_0 .

We next define *Control Dialogues*, which are dialogues that have as their discussion subjects not topics, but other dialogues, and we can define them formally as 4-tuples in the manner of the previous subsection. They include the Commencement and Termination Dialogues for any dialogue $G(p)$, which we denote by $BEGIN(G(p))$ and $END(G(p))$ respectively, and the Control Dialogue itself, denoted $CONTROL$. We denote the set of control dialogues by Π_{CON} . If a $BEGIN(G(p))$ dialogue leads to agreement between the participating agents to commence a $G(p)$ dialogue, then the $BEGIN(G(p))$ dialogue immediately terminates, and the specific $G(p)$ dialogue begins. In this case, from the moment of termination of $BEGIN(G(p))$ to the moment following termination of $G(p)$, the dialogue $G(p)$ is said to be *open*. Following termination of $G(p)$, $G(p)$ is said to be *closed*.

Also defined as dialogues are the following combinations of atomic or control dialogues or any legal combination thereof, which we term *Dialogue Combinations*:

Iteration: If G is a dialogue, the G^n is also a dialogue, being that dialogue which consists of the n -fold repetition of G , each occurrence being undertaken until normal completion.

Sequencing: If G and H are both dialogues, then $G;H$ is also a dialogue, representing that dialogue which consists of undertaking G until its normal completion and then immediately undertaking H .

Parallelization: If G and H are both dialogues, then $G \cap H$ is also a dialogue, representing that dialogue which consists of undertaking both G and H simultaneously, until

each are completed normally.⁴

Embedding: If G and H are both dialogues, and $\Phi \subseteq M^1 \times M^2 \dots \subseteq \Theta^G \times \Theta^H \dots$ is a sequence of legal locutions in G , then $G[H|\Phi]$ is also a dialogue, representing that dialogue which consists of undertaking G until Φ has been executed, and then switching immediately to dialogue H which is undertaken until its completion, whereupon dialogue G resumes from immediately after the point where it was interrupted and continues until normal completion. In the time between when G commences and concludes, dialogue G remains open, not matter how many embedded dialogues it contains.

Testing: If p is a well-formed formula in \mathcal{L} , then $\langle p \rangle$ is a control dialogue which consists of testing the truth-status of p . If p is found to be false then the current open dialogue at the lowest embedded level (or dialogues, if parallel dialogues are open at the same level) immediately ends; otherwise, the current dialogue (or dialogues) continues.

We denote by Π the closure of the set $\Pi_0 \cup \Pi_{CON}$ under the dialogue combination operations defined here.

We next define the rules for commencement of the *CONTROL* dialogue, which commences precisely when a participating agent in the set of agents \mathcal{A} commences the $BEGIN(G(p))$ dialogue for some dialogue-type G and some proposition p . The $BEGIN(G(p))$ dialogue commences with a locution which seeks the consent of the other participating agents to commence a dialogue of type G over proposition p . Immediately upon execution of this consent-seeking locution, the Control Layer is said to be *open*.

Following commencement, the Control dialogue terminates precisely when either of the following two circumstances arise:⁵

- When there are no open dialogues apart from the *CONTROL* dialogue itself.
- When the participating agents all agree to terminate the *CONTROL* dialogue, by undertaking and completing an $END(CONTROL)$ dialogue.

These various components at the Control level form the basis for Agent Dialogue Frameworks, which we define in the next subsection.

Agent dialogue frameworks

We define an Agent Dialogue Framework (ADF) as a 5-tuple $(\mathcal{A}, \mathcal{L}, \Pi_0, \Pi_{CON}, \Pi)$, where \mathcal{A} is a set of agents, \mathcal{L} is a logical language for representation of discussion topics, Π_0 is a set of atomic dialogue-types, Π_{CON} a set of Control dialogues and Π the closure of $\Pi_0 \cup \Pi_{CON}$ under the combination rules presented in the previous subsection. To reprise, each formal dialogue in $\Pi_0 \cup \Pi_{CON}$ is defined as a 4-tuple,

⁴As an example of parallel dialogues, complex human inquiries such as air-crash investigations are often divided into simpler, parallel sub-inquiries.

⁵Note that we are assuming agents do not engage in non-cooperative behaviour. Such behaviour may be rational, and has been modeled in (Gabbay & Woods 2001).

$G = (\Theta^G, \mathcal{R}^G, \mathcal{T}^G, \mathcal{CF}^G)$, where: Θ^G is the set of legal locutions, \mathcal{R}^G the set of combination relations, \mathcal{T}^G the set of termination relations, and \mathcal{CF}^G the set of commitment functions of the dialogue type G .

Example

We illustrate the framework with a dialogue between a potential buyer and a potential seller of used motor cars. The example shows how a dialogue may evolve as information is sought and obtained by one or other party, and how dialogues may be embedded in one another. Because our formalism has been designed for any dialogue game, it does not specify legal locutions within games. For ease of understanding therefore, the example is given in a pseudo-narrative form, with dialogue moves annotated as sub-dialogues open and close. The two participants, a Potential Buyer and a Potential Seller, are denoted by **B** and **S** respectively.

B: BEGIN(INFOSEEK(New_car_purchase))

Potential Buyer B requests commencement of an information-seeking dialogue regarding purchase of a second-hand car. The CONTROL Dialogue opens.

S: AGREE(INFOSEEK(New_car_purchase))

Potential Seller S agrees. INFORMATION-SEEKING Dialogue 1 opens.

B: REQUEST(Cars,Models)

B asks what cars and models S has available, using legal locutions in the INFORMATION-SEEKING Dialogue.

S: PROPOSE_RETURN_CONTROL

Return to CONTROL Dialogue.

B: AGREE(RETURN_CONTROL)

S: BEGIN(INFOSEEK(Budget))

S requests commencement of an Information-Seeking dialogue regarding the budget B has available.

B: AGREE(INFOSEEK(Budget))

B agrees. INFORMATION-SEEKING Dialogue 2 opens, embedded in 1.

S: REQUEST(Budget)

B: Budget = \$ 8000.

INFORMATION-SEEKING Dialogue 2 closes. Return to INFORMATION-SEEKING Dialogue 1.

S: (Cars, Models) = {(Mazda, MX3), (Mazda, MX5), (Toyota, MR2)}

INFORMATION-SEEKING Dialogue 1 closes. Return to CONTROL Dialogue.

S: BEGIN(INFOSEEK((Purchase_Criteria)))

S requests Information-Seeking dialogue over B's purchase criteria.

B: AGREE(INFOSEEK((Purchase_Criteria)))

INFORMATION-SEEKING Dialogue 3 opens.

S: REQUEST(Purchase_Criteria)

B: Purchase_Criterion_1 = Price, Purchase_Criterion_2 = Mileage, Purchase_Criterion_3 = Age

INFORMATION-SEEKING Dialogue 3 closes. Return to CONTROL Dialogue.

S: BEGIN(PERSUASION(Make);
PERSUASION(Condition_of_Engine);
PERSUASION(Number_of_Owners))

S requests a sequence of three Persuasion dialogues over the purchase criteria Make, Condition of the Engine, and Number of Owners.

B: AGREE(PERSUASION(Make);
PERSUASION(Condition_of_Engine);
PERSUASION(Number_of_Owners))

PERSUASION Dialogue 1 in the sequence of three opens.

S: Argues that "Make" is the most important purchase criterion, within any budget, because a typical car of one Make may remain in better condition than a typical car of another Make, even though older.

B: Accepts this argument.

PERSUASION Dialogue 1 closes upon acceptance of the proposition by B. PERSUASION Dialogue 2 opens.

S: Argues that that "Condition_of_Engine" is the next most important purchase criterion.

B: Does not accept this. Argues that he cannot tell the engine condition of any car without pulling it apart. Only **S**, as the Seller, is able to tell this. Hence, **B** must use "Mileage" as a surrogate for "Condition_of_Engine."

PERSUASION Dialogue 2 closes with neither side changing their views: B does not accept "Condition_of_Engine" as the second criterion, and S does not accept "Mileage" as the second criterion. PERSUASION Dialogue 3 opens.

S: Argues that the next most important purchase criterion is "Number_of_Owners."

B: Argues that "Mileage" and "Age" are more important than "Number_of_Owners."

S: Argues that "Number_of_Owners" is important because owners who keep their cars for a long time tend to care for them more than owners who change cars frequently.

B: PROPOSE_RETURN_CONTROL

Return to CONTROL Dialogue.

S: AGREE(RETURN_CONTROL)

B: BEGIN(NEGOTIATION(Purchase_criteria))

S: AGREE(NEGOTIATION(Purchase_criteria))

NEGOTIATION Dialogue 1 (embedded in PERSUASION Dialogue 3) opens.

B: Says he will accept "Number_of_Owners" as the third purchase criterion in place of "Age" if **S** accepts "Mileage" in place of "Condition_of_Engine" as the second.

S: Agrees.

NEGOTIATION Dialogue 1 closes. PERSUASION Dialogue 3 resumes and closes immediately. Return to CONTROL Dialogue.

⋮

One feature of this example is that it shows a Negotiation Dialogue embedded in a Persuasion Dialogue, an embedding not everyone considers valid (e.g. (Walton & Krabbe 1995)). We believe that the desirability or otherwise of particular combinations of dialogue-types should be a matter for the participants to the dialogues to decide at the time of the dialogue. The formalism we have presented here enables such decisions to be made.

A Game-Theoretic Semantics

In this section, we present a semantics for the five different types of dialogues based on the notion of abstract games. Thus our approach is in the game-theoretic tradition associated with Jaako Hintikka (Hintikka & Sandu 1997), but which is increasingly applied in artificial intelligence, e.g. (Prakken & Sartor 1998). We assume as above an underlying logical language, whose well-formed formulae are denoted by lower-case Roman letters, p, q , etc. For each such formula p , we associate a game between two players, V (for *Verifier*) and F (for *Falsifier*), which we label $G(p)$. We assign p the value “true” if and only if there is a winning strategy for V in the game $G(p)$. What is meant by a winning strategy may be defined differently for different types of games or for different application domains. For example, a winning strategy may be that V is able to provide a deductive proof for p in the logical language concerned. By contrast, in argumentation-based games a winning strategy may be defined as the capability of V to provide a set of arguments for p which defend themselves against all contestations possibly articulated by F , e.g. (Amgoud, Maudet, & Parsons 2000; Prakken & Sartor 1998). The argumentation definition is analogous to the conduct of real-world legal proceedings, where claims are accepted as true if and only if they survive attempts to defeat them in validly-constituted and appropriately-conducted legal forums.

With this understanding of “truth”, we next provide a game-theoretic interpretation of each of the five dialogue types of Walton and Krabbe. For simplicity, we assume each dialogue is undertaken by two agents, denoted a and b ; the general case extends obviously from the two-agent case. We also assume that both agents accept this game-theoretic semantics.

Information-Seeking Dialogues: a asks b the truth-status of some proposition p . The proposition will be true iff V has a winning strategy in the game $G(p)$. Whether or not V has such a strategy in $G(p)$ is a fact unknown to a , but may be known to b .

Inquiry Dialogues: a and b both seek to know the truth-status of p . As for the previous dialogue, p will be true iff V has a winning strategy in the game $G(p)$. Neither agent knows at the outset of the dialogue whether V has such a

strategy, but together they may be able to determine if this is the case.

Persuasion Dialogues: a seeks to persuade b of the truth of p . Here, a believes that p is true and hence that V has a winning strategy in the game $G(p)$. Agent b is not able to show this at the outset of the dialogue. If a can convince b that V does have such a strategy, then (because b accepts the game-theoretic semantics), b will then accept the truth of p . Note that a may believe that V has a winning strategy without being able to exhibit that strategy, for example if a 's proof of the existence of the winning strategy is non-constructive. Agent b may or may not accept non-constructive demonstrations of existence of mathematical objects.

Negotiation Dialogues: a and b seek to divide some scarce resource between them. Wooldridge and Parsons (Wooldridge & Parsons 2000) propose a general framework for representation of multi-agent negotiations in logical languages, in which the two agents make successive offers and counter-offers in a sequence of n moves:

$$(p_a^1, p_b^1, p_a^2, p_b^2, \dots, p_a^n, p_b^n)$$

Here, p_j^k represents the offer made by Agent j in move k .⁶ Success in such a negotiation occurs when $p_a^n \Leftrightarrow p_b^n$, where \Leftrightarrow denotes logical equivalence in the underlying language \mathcal{L} . Our game theoretic interpretation is that success is achieved after n moves when V has a winning strategy in the game $G(p_a^n \Leftrightarrow p_b^n)$.

Deliberation Dialogues: Agents a and b seek to decide a course of action in some situation. These dialogues can be represented in a similar fashion to negotiation dialogues, where the statements p_j^k denotes the proposal for action made by Agent j in round k . As with negotiation dialogues, success is achieved in a deliberation after n moves when V has a winning strategy in the game $G(p_a^n \Leftrightarrow p_b^n)$.

As mentioned above, this semantic interpretation of dialogues is in terms of abstract games. We have not identified the nature of the games $G(p)$, nor defined the winning strategies in these games. It is possible that both games and strategies may differ by dialogue-type and would certainly be domain dependent. Provided the participating agents in any discussion agree on the particular instantiations appropriate to their domain, there is no problem with this level of abstraction.

Discussion

By treating dialogues as abstract games, we have been able in this work to develop a logic-based formalism for modeling of dialogues between intelligent and autonomous software agents. We have also provided a simple game-theoretic semantics for each of the dialogue types in the typology of Walton and Krabbe (Walton & Krabbe 1995). We believe this approach has a number of advantages. Firstly,

⁶Note that there may be other legal utterances besides offers and counter-offers, for instance, questions regarding offers, and justifications for them. Hence, the moves listed here may only be a subset of all the rounds of a negotiation dialogue.

the Argument Dialogue Framework provides a single, unifying framework for representing disparate types of dialogue. Moreover, the modular nature of the formalism means that other types of dialogue may be readily inserted into the framework. Secondly, the use of an explicit representation for the dialogue-type in the ADF means that the nature of the current dialogue being undertaken is always known to the participants. Thirdly, the ADF framework may be used to generate dialogues. The use of a logical formalism means that agents can be pre-programmed to undertake dialogues automatically under certain conditions, for instance to commence an information-seeking dialogue when they lack required information. In other work, we have shown that such automatic generation of dialogues is possible for each of the Walton and Krabbe dialogue-types, with the possible exception of Deliberation Dialogues.

Finally, and most importantly from the perspective of the aims articulated earlier, the ADF formalism gives us a concrete basis on which to investigate questions of mechanism design — how one might design automated dialogues so as to have desired properties. In particular, from the logic perspective, we are exploring formal properties of dialogues such as their computational complexity, and the circumstances under which specific dialogues or combinations of dialogues will terminate. These issues have recently been examined for negotiations by Wooldridge and Parsons (Wooldridge & Parsons 2000). From the game-theoretic perspective, we are considering questions such as the existence of winning strategies for the players, and the circumstances under which two dialogue games are the same (which is useful, for example, in establishing when two negotiations can be considered to have the same outcome). The investigation of these questions is ongoing work.

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